ONE SYSTEM, MULTIPLE SITES, ZERO CHAOS

Enterprise Data Consolidation & Cloud Migration for Multi-Site Estate Agent

THE CHALLENGE

This growing chain of Estate Agents across Suffolk employs between 50 and 100 staff and currently juggles customer data across an aging Access database, multiple spreadsheets, and a handful of disconnected cloud services. Recent growth and expansion into larger HQ premises has highlighted the limitations of their fragmented IT setup, raising urgent questions about security, resilience, and scalability. They want to simplify and consolidate everything into a single, integrated system and are exploring whether a complete move to the cloud makes sense—and if so, which platform will best serve their multi-site operations. Seamless integration with their existing calendar system and Xero accounting software is essential to eliminate duplicate data entry and streamline their workflows.

WHAT YOU'LL GAIN

Managing client and property records across multiple branches shouldn't require juggling Access databases, spreadsheets, and disconnected cloud tools. We consolidate your fragmented systems into a unified, cloud-based platform that scales with your growth.

• Single Source of Truth — All client and property data, appointments, and billing in one secure system

• Cross-Practice Visibility — See capacity, performance, and viewing history across all Suffolk locations

• Automated Workflows — Calendar integration and Xero sync eliminate double-entry

• Enterprise Security — Role-based access, audit trails, and GDPR-compliant data handling

• Future-Proof Infrastructure — Cloud scalability means your IT grows with your branches

OUR SIX-PHASE APPROACH

1. Strategic Assessment & Cloud Platform Selection (52 hours)

We audit your current systems, conduct stakeholder workshops across all sites, evaluate cloud platforms (Azure, AWS, healthcare-specific), and design your technical architecture with GDPR compliance built-in.

2. Platform Setup & Data Preparation (68 hours)

We build your cloud foundation, design a unified data model, cleanse and standardize your legacy data, and implement enterprise-grade security with multi-factor authentication.

3. Core Application Development (120 hours)

We create your unified branch management system including client records, viewing scheduling with calendar integration, sales planning, Xero-integrated billing, and cross-branch analytics dashboards.

4. Data Migration & Integration (72 hours)

We safely migrate your historical data from Access and spreadsheets, validate 100% accuracy, and connect your calendar and Xero systems with two-way synchronization.

5. Testing & Quality Assurance (72 hours)

Comprehensive testing across all modules, third-party security penetration testing, and user acceptance testing at each branch location ensure everything works flawlessly.

6. Deployment & Training (80 hours)

Phased rollout minimizes disruption. We provide role-specific training for all staff, on-site support during go-live, and create comprehensive documentation including video tutorials.
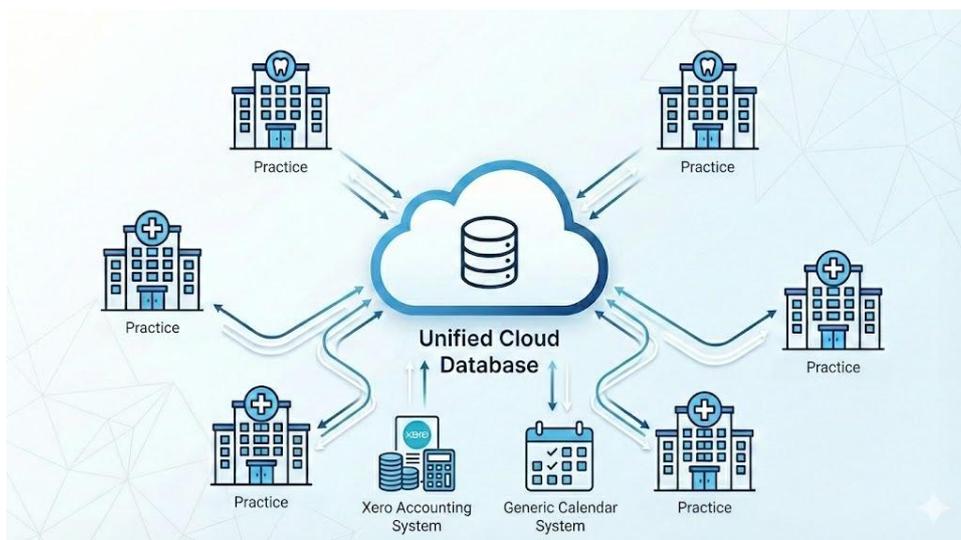
INVESTMENT & TIMELINE

Total Effort: 464 hours (~66.5 days)

Project Duration: 4-6 months (including staged rollout)

Investment Range: £45,000 - £55,000 + VAT

Structured Payment Terms:

• 20% deposit (£9,000-£11,000 + VAT)

• 30% at design milestone (£13,500-£16,500 + VAT)

• 30% at development milestone (£13,500-£16,500 + VAT)

• 20% on final delivery (£9,000-£11,000 + VAT)

ONGOING MANAGED SERVICE PARTNERSHIP

Your practice network runs on professional cloud infrastructure. Our managed service packages ensure it stays optimized, secure, and evolves with your business needs.

Your monthly hours can be used for: maintenance, troubleshooting, minor enhancements, new reports, or feature additions. Need a new client communication template? Want to add a property tracking dashboard? Your hours apply to these improvements, ensuring your system grows alongside your business requirements.

Silver Package — 16 hours/month | From £1,600/month

24/7 monitoring, email and phone support for all staff, monthly health reports, minor feature additions

Gold Package — 32 hours/month | From £3,200/month

Everything in Silver plus quarterly on-site visits to your Suffolk branches, priority 4-hour response time, dedicated account manager

Platinum Package — 48 hours/month | From £4,800/month

Everything in Gold plus strategic IT partnership, monthly planning sessions, priority 2-hour response time, first-in-line for new features

WHY MULTI-SITE OPERATIONS NEED ONGOING SUPPORT

When you're running multiple branches, downtime at any location affects customer satisfaction and revenue. Our managed service means issues are caught before they impact your team, regulatory compliance is maintained automatically, and you have a technology partner invested in your growth.

Prices indicative as of January 2026. Final quotation provided following initial consultation and detailed requirements analysis.

KEY ASSUMPTIONS

• Data Volume: Up to 50,000 customer / property records and 5 years of historical data

• Integrations: Calendar and Xero included; additional systems quoted separately

• Cloud Hosting: Infrastructure costs (£300-600/month) billed separately

• Network: Existing broadband at each practice adequate for cloud access

READY TO CONSOLIDATE YOUR SYSTEMS?

Contact us for a no-obligation consultation to discuss your multi-site requirements.

> MALY

TAILORED COMPLIANCE SOFTWARE

Maly IT Solutions Ltd

hello@malyitsolutions.co.uk

www.malyitsolutions.co.uk