

# FROM SPREADSHEET TO PROFESSIONAL DATABASE

## A Local Garage Transformation

### THE CHALLENGE



This local garage employs fewer than 10 people and tracks everything—customer records, job histories, invoices—in a single spreadsheet. They've heard about cloud solutions and want to explore their options, but after weighing the pros and cons, they decide an on-premise database gives them the control and cost predictability they need. Security and backup are non-negotiable, and they're looking for a long-term partner who'll maintain and support the system as their business grows.

### WHAT WE DELIVER

Stop fighting with spreadsheets. We transition your business to a secure, multi-user professional database that provides:

- Version Control — No more "Who has the latest copy open?"
- Process Automation — Automated MOT reminders and service history lookups
- Data Security — Role-based access and robust disaster recovery
- Local Support — Based in East Anglia, we provide on-site assistance when you need it

### OUR FIVE-PHASE APPROACH

#### 1. Discovery & Business Optimization (12 hours)

We map your unique workflow from inquiry to invoice, audit your data, and create a plain-English blueprint of your new system.

#### 2. Design & System Architecture (15 hours)

We design the database structure, create simple workshop-friendly interfaces, and plan your security and backup strategy.

#### 3. Development & Implementation (48 hours)

Using rapid-development frameworks, we build your custom application, migrate your historical data, and implement security measures.

#### 4. Testing & Deployment (16 hours)

Rigorous testing ensures everything works perfectly before we come on-site for your final go-live.

#### 5. Training & Handover (14 hours)

We provide hands-on staff training and create a plain-English user guide tailored to your business.

## INVESTMENT & TIMELINE

*Total Effort: 105 hours (~15.5 days)*

Project Duration: 6-8 weeks

Investment Range: £10,000 - £12,500 + VAT

*Flexible Payment Terms:*

- 30% deposit (£3,000-£3,750 + VAT)
- 40% at development milestone (£4,000-£5,000 + VAT)
- 30% on final delivery (£3,000-£3,750 + VAT)

## ONGOING "PEACE OF MIND" SUPPORT

Technology needs care, just like the vehicles in your workshop. Our monthly support packages mean you always have expert help on hand.

Your monthly hours can be used for: maintenance, troubleshooting, minor enhancements, new reports, or feature additions—ensuring your system grows with your business.

*Bronze: "Safe & Secure" — 4 hours/month (£350 + VAT)*

Backup monitoring, security patches, remote support

*Silver: "Business Partner" — 8 hours/month (£700 + VAT)*

Everything in Bronze plus quarterly on-site visits and feature tweaks

*Gold: "Fully Managed" — 16 hours/month (£1,400 + VAT)*

Everything in Silver plus priority response and proactive optimization

*Prices indicative as of January 2025. Final quotation provided following initial consultation.*



### WHY CHOOSE US?

- ✓ Local East Anglia team — We're here when you need us
- ✓ Plain-English approach — No confusing jargon
- ✓ Built for workshops — We understand your environment
- ✓ Long-term partnership — We grow with your business

### READY TO MOVE BEYOND THE SPREADSHEET?

Contact us for a no-obligation consultation to discuss your specific requirements.



TAILORED COMPLIANCE SOFTWARE

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